

7. **You shall have to apply to this office for the renewal of contract well in advance, before expiry of the contractual period of one year for timely action.** In case no request is received from your end after expiry of contractual period, then it will be presumed that you are not interested for renewal of contract with CPC and necessary action for delisting of your firm from CPC inventory will be initiated in due course.

8. After expiry of contract 03 reminder or 03 month whichever is earlier considered and Firm may be delisted automatically.

9. Master Canteens will place their demand directly to Firm and the firm will raise invoice and deliver the stores to Master Canteens and in exceptional cases to SCs on request of MCs. Appointment of sole pan-India distributor can be considered on your request. Firms can appoint more than one distributor keeping in view of smooth supply to far-flung areas after taking proper approval from Central Office, CPC.

10. Stores demanded by the Master Canteens will be **supplied within 30 days** from the date of receipt of supply order. Similarly, Master Canteens will release payment to firms/manufacturers as per terms and conditions agreed during price negotiation.

11. No change in distributor/supply network should be made without prior approval of Central Office, Central Police Canteen. However it should be ensured that uninterrupted supply of all items listed with Central Police Canteen should be supplied in time as per demand of concerned Master Canteens.

12. Quarterly details of Turnover of CPC enlisted items supplied to various Master Canteen functioning under various CAPFs at different location is required in this office for regular monitoring of performance of your firm. Same may please be sent to this office as per enclosed proforma for taking further necessary action by 5<sup>th</sup> day of Apr, Jul, Oct and Jan of respective quarter by e-mail at centraloffice-cpc@nic.in.

13. This offer of acceptance can be withdrawn at any time in case any breach of terms & conditions is brought to our notice.

14. The firms need to cover at least 18 Master Canteens across India for renewal of contract.

15. It is mandatory to achieve the turnover criteria of Rs. 25 Lakh as prescribed or as amended from time to time. The turnover will be counted from the date of issue of acceptance letter till expiry of contract date.


**16. The contract will be valid up to 50<sup>th</sup> PNC and firm is requested to submit requisite documents for renewal of contract.**

17. You should see CPC website time to time for any terms and conditions changed during contract period. No separate notice will be sent and decision of CPC will be binding and final.

18. Since your items are edible with limited shelf life-expiry date should be clearly mentioned on packs for safety of consumer. Expired items has to be lifted back from canteens at your own expenditure.

19. Please acknowledge receipt.

Encl: As above.

  
(R.N. YADAV)  
DIG/CEO-cum-GM, CPC

Government of India  
Ministry of Home Affairs  
Central Office, Central police canteen (MHA)  
Block no. 1, CGO Complex, Lodhi Road, New Delhi -03  
Tele : 011 24362550, Fax 011 24365547  
(email – centraloffice-cpc@nic.in)

No. 49th Negotiation/CPC/2017- 4543 Dated 10<sup>th</sup> October '2017

To,

**M/s Kalbavi cashews,  
Port Road, Bunder Mangalore -575001  
Karnataka**

Email - kalbavcashews@gmail.com, dhuniexim@hotmail.com, dhuniexim@gmail.com

Sub: **ACCEPTANCE FOR PRICE REVISION & NEWLY INTRODUCED PRODUCT.**

With reference Registration Form No 6188 dated 16.03.2016 and **price negotiation meeting held on 09<sup>th</sup> August 2017** at Force HQR.,SSB, East Block -V, R.K.Puram, New Delhi.

2. It is to inform you that newly introduced products of your firm as per the prices agreed during price negotiation based on the rates, offered by you have been approved for supply to the Central Police Canteens. During the price negotiation, you have agreed to the following:-

- a) Prices/discount offered by you will be applicable as per terms & conditions negotiated and accepted.
- b) All product promotion benefits introduced by the company in the market will be simultaneously passed on to all Canteens over and above the prices agreed with CPC under information to Central Office, CPC.
- c) Your firm will abide by the terms & conditions mentioned in the registration form as well as negotiated price list.

3. A copy of agreement reflecting terms and conditions accepted during price negotiation and list of Master Canteens of Central Police Canteen is being sent for your records and necessary action.

4. Supply of all Master Canteens and Central Police Canteen will be done directly from your Factory/Depots/Carrying & Forwarding Agents (CFA). Consolidated supply order of CPC items will be placed by MCs. However, supplies can be made to SCs in exceptional cases if agreed by the firms by billing through MCs. On receiving stores by SCs, they will report to MCs immediately regarding collection of stores as per supply order. After getting confirmation from SCs, payment will be made only through MCs and not from SCs.


5. Please quote on all letters and invoices the number and the date of this acceptance letter.

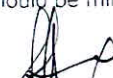
6. **Any increase in rates or change of case packing will not be allowed at your own without prior approval from the Central Office of CPC.** No price revision will be allowed prior to completion of complete six calendar months from the date of agreement; however, in exceptional cases of substantial change in prices due to unavoidable circumstances the firms can approach central office, CPC for price revision. But demand /supplies will have to be honoured at the agreed rates till request for revision is decided on merit of the case.

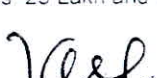
49th REVIEW NEGOTIATION MEETING OF PURCHASE COMMITTEE, CPC, DATED 09 AUG 2017 (Old Firm, NEW INTRODUCTION & PRICE REVISION)													
FIRM NAME : M/s Kalbavi cashews, Port Road, Bunder Mangalore -575001 Karnataka						GSTN		Firm		07AAECD7185N1Z2			
BRAND NAME : Kalbavi,						email- kalbavicasnews@gmail.com, dhunioxim@hotmail.com, dhunioxim@gmail.com							
NAME OF FIRM REPRESENTATIVE:- Mr K.Prakash Rao, Managing Partner, Mob- 9900052715, N/Delhi Mr. P Anil Kumar MobNo. 9650935466, 8130926977													
Sr No	Nomenclature	No. Of Unit Per	Old MRP Per Unit	New MRP Per Unit	HSN Code	Rates offered per Unit		% of discount offered per Unit		Rate agreed after negotiation		%Discount agreed after Negotiation	GST%
						Pre GST	Post GST	Pre GST	Post GST	Per Unit	Per Case		
1	2	3	4	5	6	7	8	9	10	11	12	13	14
1	W180 cashew jumbo 500gm	20	825.00	875.00	0801	577.50	612.50	30.00%	30.00%	612.50	12250.00	30.00%	5.00%
2	W240 premium cashews 500gm	20	670.00	695.00	0802	469.00	486.50	30.00%	30.00%	486.50	9730.00	30.00%	5.00%
3	W320 standard cashews 500gm	20	610.00	660.00	0803	427.00	462.00	30.00%	30.00%	462.00	9240.00	30.00%	5.00%
4	W320 standard cashews 250gm	40	310.00	335.00	0804	217.00	234.50	30.00%	30.00%	234.50	9380.00	30.00%	5.00%
5	Assorted flowered( 5 in 1) 250gm	40	360.00	395.00	2008	270.00	296.25	25.00%	25.00%	296.25	11850.00	25.00%	12.00%
6	Toasted & salted pet jar 250gm	40	360.00	395.00	2008	270.00	296.25	25.00%	25.00%	296.25	11850.00	25.00%	12.00%
7	Thaichilly flv pet jar 250gm	40	360.00	395.00	2008	270.00	296.25	25.00%	25.00%	296.25	11850.00	25.00%	12.00%
8	Hot peepr flv pet jar 250gm	40	360.00	395.00	2008	270.00	296.25	25.00%	25.00%	296.25	11850.00	25.00%	12.00%
9	Chat masala flv pet jar 250gm	40	360.00	395.00	2008	270.00	296.25	25.00%	25.00%	296.25	11850.00	25.00%	12.00%
10	Pepply onion pet jar 250gm	40	360.00	395.00	2008	270.00	296.25	25.00%	25.00%	296.25	11850.00	25.00%	12.00%
11	Thaichilly flv(pouch) 80 gm	125	125.00	130.00	2008	87.50	91.00	30.00%	30.00%	91.00	11375.00	30.00%	12.00%
12	Hot peepr flv(pouch)80 gm	125	125.00	130.00	2008	87.50	91.00	30.00%	30.00%	91.00	11375.00	30.00%	12.00%
13	Chat masala flv (pouch)80gm	125	125.00	130.00	2008	87.50	91.00	30.00%	30.00%	91.00	11375.00	30.00%	12.00%
14	Yummy honey flv (pouch)80gm	125	125.00	130.00	2008	87.50	91.00	30.00%	30.00%	91.00	11375.00	30.00%	12.00%
15	Assorted flv (pouch)80gm	125	125.00	130.00	2008	87.50	91.00	30.00%	30.00%	91.00	11375.00	30.00%	12.00%
<b>NEW INTRODUCTION</b>													
16	Almonds lain (Pouch) 250Gm	40	NA	280.00	0802	NA	224.00	NA	20.00%	210.00	8400.00	25.00%	12.00%

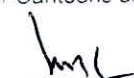
**TERMS AND CONDITION :-**

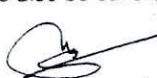
- The aforesaid rates are basic discounted rates on FOR destination basis.
- The stores will be supplied within 30 days from the date of receipt of supply order from Master Canteens.
- Payment will be made within 30 days from the date of receipt of stores by the Master Canteen.
- In case of decrease in MRP, CPC rates will be reduced to the extent of percentage discount agreed and information will be given to CPC HQR.
- Special discounts/schemes if any shall be passed to the Master Canteens immediately. Master Canteens are permitted to accept special schemes without further approval from Central Office of CPC if it is beneficial for consumers.
- MRP of the products if found lesser than that of quoted in negotiation, lesser MRP will come into immediate effects with same percentage discount agreed upon and will remain valid till next price revision meeting with the concerned firm.
- In case of quality of product and its contents are found to be of inferior quality than the sample produced or what has been decided upon, the agreement/contract is liable to be cancelled without any prior notice.(FSSAI/BIS/ISI/GMP/Drugs License/ISO/Lab Test/Reed,Pick,Count and weight/Factory License and MSME specifications/standards should be maintained time to time, whichever is applicable)
- Firm are bound to supply their products to far flug and remote areas where MCs are located.
- Cost of unloading of products at MCs will be born by the firm concerned.
- If any point of time during the contract if it is found that market rate are lesser than CPC rates than your Firm will be liable to be delisted with immediate effect
- Business turnover should be minimum Rs. 25 Lakh and 15% Master Canteens should also be covered out of total 119 MC's in one year.

  
(Renuka Mishra, IPS)  
IG, (Pers) SSB  
Chairperson


  
(S S Sarmah)  
DIG (Wel), CISF  
Member


  
(Vijay Kumar)  
DIG (IT), CRPF  
Member

  
(M S Rathore)  
DIG (RR), BSF  
Member

  
(M Kumar)  
DIG (Org), ITBP  
Member

  
(H C Joshi)  
2 I/C (Wel), SSB  
Member

  
(Col Sudhanshu  
Sharma)  
LO, Assam Rifles

  
P. Anil Kumar  
Representative  
of the firm